



# aroco<sup>o</sup>

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 @arococacao

[www.aroco.co](http://www.aroco.co)

# ABOUT US

## Growing cocoa, sowing wellbeing

At AROCO we believe in a different way of inhabiting the land: one where cocoa is born of respect for nature, dignified work and human relationships that flourish over time.

We are a Colombian company committed to the countryside, the care of ecosystems and the promotion of regenerative projects that give life back to the planet and dignity to those who cultivate it..



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# TRAJECTORY

## 12 years sowing confidence

It is possible to produce high quality cocoa without damaging the land, and at the same time generate wellbeing in the communities. Aroco has worked tirelessly in the development of regenerative agriculture projects for more than 12 years, accompanying small producers and consolidating a fair, transparent and sustainable working model.



### Productive Focus

At aroco we focus on producing fine and aromatic cocoa of the highest quality under the regenerative agriculture scheme.



### Business Partners|

We work with farmers in the regions where we are located, training them in better agronomic practices and offering them fair prices.



### Trading

We have a high demand for our cocoa, so we have strengthened several partnerships with communities to supply it.

# WHAT DO WE DO?

We unite those who believe in good cocoa

We have a cocoa crop under the regenerative agriculture model in our farm located in Nilo, Cundinamarca, where 11 hectares are in active production.

There, not only cobs are born, but also ideas, learning and alliances.

We create bridges between farmers, industry and customers who share our vision: to build a fairer, traceable and resilient value chain, where each link receives what it deserves.

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# HOW DO WE DO IT?

## Regenerating the earth, healing life

Regenerative agriculture goes beyond sustainability. It seeks to restore soil vitality, increase biodiversity, sequester carbon and make efficient use of water. At Aroco, cocoa is grown within agroforestry systems where it coexists with fruit trees, timber, bees and many other forms of life.

This model not only cares for the land, but also strengthens social ties: we work with the communities, promote collaborative networks and are committed to a future where producing also means protecting.



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## Knowledge transfer

- Technical assistance to allies.
- Field accompaniment and supervision.
- Administrative and financial support

2

## Trading

- Collection centers to guarantee quality.
- Purchase from our allies (Fair Trade).
- Bulk cocoa sales to chocolatiers around the world.

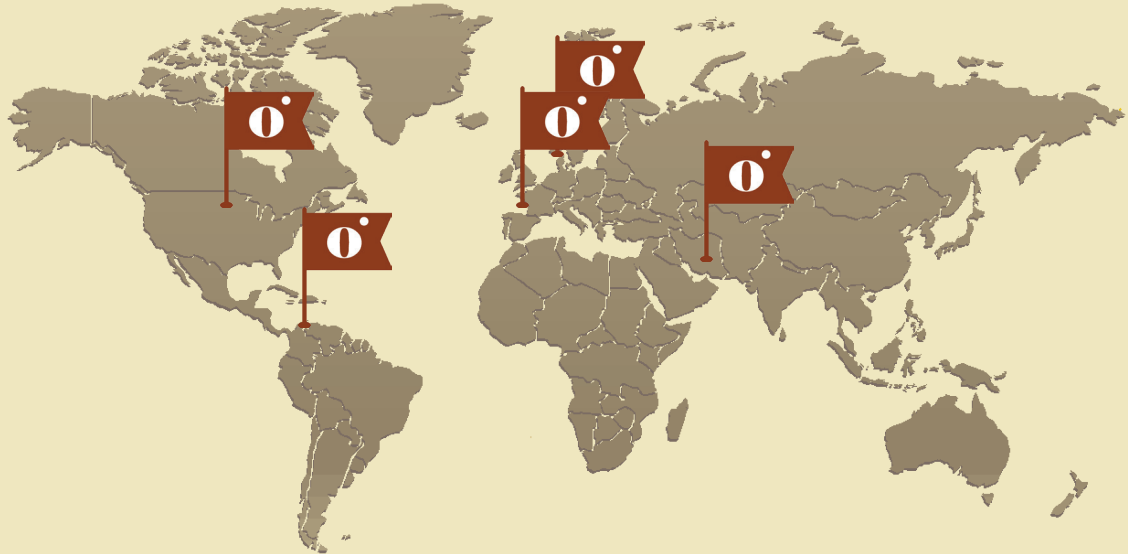
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## Positive Social and Environmental Impact

- Biodiversity enhancing organic tree plantations.
- Healthy soil reconstruction and erosion control.
- Water harvesting and conservation.
- Personal, technical and financial support to communities.

# CUSTOMERS

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# THE ORIGINS OF OUR COCOA

## ANTIOQUIA

Region/Origin : **Apartado**

Volume and Frequency: **302 MT per year.**

Certifications : **Organic**

Quality : **Regular, Premium, Organic**



## BOYACA

Region/Origin : **Buenavista, Pauna, Mapiripi.**

Volume and Frequency : **102 MT per year.**

Certifications : **N/A**

Quality : **Premium and Regular.**



## CAUCA

Region/Origin : **Argelia, El tambo**

Volume and Frequency : **90 MT per year.**

Certifications : **N/A**

Quality : **Premium and Regular.**

## CESAR

Region/Origin : **Pueblo Bello, Agustín Codazzi, Valledupar.**

Volume and Frequency : **90 MT per year.**

Certifications : **N/A**

Quality : **Premium and Regular.**



# THE ORIGINS OF OUR COCOA

## CUNDINAMARCA

Region/Origin: **Yacopí, Nilo.**

Volume and Frequency: **220 MT per year.**

Certifications: **N/A**

Quality: **Premium y Regular.**



## META

Region/Origin : **Puerto Rico, Puerto Lleras, La Uribe**

Volume and Frequency: **100 MT per year.**

Certifications: **N/A**

Quality: **Premium y Regular.**

## NARIÑO

Region/Origin: **Tumaco**

Volume and Frequency: **36 MT per year.**

Certifications: **Orgánico**

Quality: **Regular y Orgánico.**





# THE ORIGINS OF OUR COCOA

## SANTANDER

Region/Origin : **Santa Rita del Opon, El playon, Rionegro, Landazuri**

Volume and Frequency : **750 MT per year.**

Certifications: **N/A**

Quality: **Premium and Regular.**

## TOLIMA

Region/Origin : **Ataco, Chaparral, Falan, Rio Blanco, Calarma, Coyaima, Libano, Armero Guayabal**

Volume and Frequency: **865 MT per year.**

Certifications: **Organic**

Quality: **Regular and Organic**



## TOTAL OFFER

Region/Origin: **10 ORIGINS**

Volume and Frequency: **2595 MT Per year**

Certifications: **Orgánico, Fair Trade**

Quality: **Regular, Premium and Organic**

# Articulation with State institutions

AROCO S.A.S. has the support of the Rural Development Agency (ADR), municipalities and control entities such as the ICA, which allows us to access marketing in the regions, guaranteeing fair prices, technical support and advice to improve the quality of cocoa, also generating a positive social impact in each producing community.

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## Joint work between Aroco and the armed forces

A collaborative initiative where the military has provided support to Aroco across different regions.



### Team Faith in Colombia:

- Historian
- Business Administrator
- Political Scientist
- Environmental Engineer / Agronomist
- Social Communicator
- Integrated Action Battalion
- Broadcasters

### AROCO

- Post-Harvest Technical Team
- Advice and accompaniment
- Commercial alliances
- Purchasing capacity
- Social and Cultural Work

## CONTACT US



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